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What business travel means for the hybrid workforce



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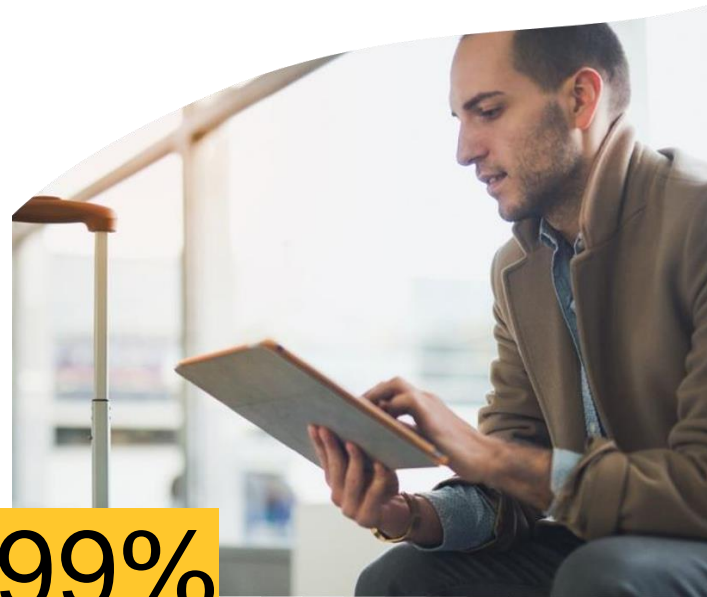
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The new enterprise operating model



82%

of large companies have committed to hybrid work plans



99%

of business travelers cite the irreplaceable value of in-person meetings



As companies grapple with a tight labor market, **business travel is becoming a key differentiator** within the talent equation



Advantages of hybrid workforce

For employers:

- No longer bound by geography
- Hire talent wherever workers reside
- More satisfied workers

For employees:

- Employee work-life balance
- More flexibility
- Increased job satisfaction



Business travel has always

- Fostered team collaboration
- Helped close deals
- Provided travel perk to potential recruits

Now, business travel also

- Enables the hybrid workforce model
- Bridges geographic gaps



A new era for Travel Managers

Addressing “why” travel is necessary

- How often do teams need to meet in person?
- Where should they meet?
- What are the budgetary considerations?

Strategic milestones

- All-hands meetings
- Cross-functional team building
- Quarterly team meetings
- Strategic initiative planning and execution
- Working with external consultants and partners



It's an exciting time!

Traveler's tools will need to be **flexible and intelligent** to support their new work models.



Q&A

THANK YOU!



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